

IGI

Financial Services

Insurance Investment Bank Securities Funds



Who we are IGI Financial Services is a group brand representing four organizations of IGI namely, IGI Insurance, IGI Investment Bank, IGI Securities and IGI Funds. The companies offer financial services like insurance, investment banking, brokerage services and asset management to Individuals and Corporations.

IGI Financial Services is headquartered in Karachi and operates through a network of branch offices in Lahore, Islamabad, Faisalabad, Multan, Gujranwala and Sialkot employing more than 400 people.



IGI Financial Services is associated with the Packages Group which is amongst the largest groups in the country. Packages Group has interests in paper and packaging products, food items and chemicals – inks and dyes.



Where we started In 1953, IGI Insurance Limited was established under the name of International General Insurance Company of Pakistan Limited with the objective of providing quality general insurance services through a customer-oriented approach combined with the highest standards of ethical practices.

In 1956, Packages Limited was incorporated as a joint venture with Akerlund and Rausing, Sweden. The Packages Group expanded quickly through strategic business alliances with major multi-nationals like Nestle, Tetra Pak, Mitsubishi and Coca-Cola.



In 1990, as a joint venture with American Express Bank and International Finance Corporation (IFC), IGI Investment Bank was set up.

In January of 2006, IGI Investment Bank also set up IGI Funds Limited in an effort to provide premium asset management services to its customers by employing a team of professionals with strong academic and professional credentials.



IGI Investment Bank acquired Finex Securities Limited, now IGI Securities Limited, in 2006. It has been at the forefront in equity, money market and the forex brokering business in Pakistan since 1994.

Today, under the “IGI Financial Services” umbrella, we are able to offer the full range of non-banking financial services. With a cumulative experience of over 50 years and the collaboration of the four key organizations, we are able to utilize our resources synergistically and deliver quality services.



What we believe

We believe in

Professionalism

Integrity and

Focus on Growth



IGI Insurance Limited

Peace of Mind – when you need it most.

IGI Insurance Limited (formerly International General Insurance Company of Pakistan Limited) is one of the leading insurance companies of Pakistan and has been underwriting all types of property and casualty insurance: fire, marine, motor, travel, health and miscellaneous for over 50 years.

IGI Insurance has earned the 'AA' Insurer Financial Strength (IFS) rating by PACRA which denotes a very strong capacity to meet policy



holders and contract obligations. We also maintain the highest solvency margins in the industry.

In line with our growth strategy, IGI Insurance acquired the Pakistan operations of Royal and SunAlliance Plc. U.K. an FTSE 100 company listed on the London Stock Exchange.

IGI Insurance has now become a global network partner of Royal and SunAlliance Global Network Plc. U.K.

Our covenant will always remain to provide the best risk management services in Pakistan through total commitment to customer satisfaction, a highly professional attitude towards underwriting risks and prudent management practices.



IGI Investment Bank Limited

Expert Advice – when you need it most.

IGI Investment Bank provides specialized products and services designed to meet the financing and investment needs of businesses throughout the country. Established in 1990, the Bank provides advice to medium and large enterprises on how to finance their growth. In the process it has been able to structure transactions to suit the needs of the capital raising entities and prospective lenders. The Bank offers a full range of innovative services including:



Corporate Finance which works with corporate clients for their capital raising and financial structuring requirements.

Commercial Financing and Leasing, which includes direct lease, sale and leaseback, short-term loans, term loans for BMR, acquisition and expansion and project financing.

Cash and Treasury Management providing clients with liquidity management products like Certificates of Deposit, and Corporate Government Securities.



Mutual Funds Advisory Service – Fund Select, a one-stop solution for mutual fund investors, providing advice and execution.

IGI Investment Bank has been awarded a long-term credit rating of 'A' and short-term rating of 'A1' by Pakistan Credit Rating Agency (PACRA).



IGI Securities Limited

Access to Markets – when you need it most.

IGI Securities Limited provides brokerage services to corporations, financial institutions, banks and individual clients. The Company facilitates trading in:

Shares / Commodity Futures / Money Market
Foreign Exchange and / Government Securities

With experience of over 10 years, an advanced research facility and a faculty of highly experienced and qualified professionals,



IGI Securities has been able to earn significant credibility with a large portfolio of blue chip clients.

Our research team comprises of qualified and experienced individuals who provide analysis on economics, capital markets, and other relevant information. Based on these analyses, our team gives specific stock recommendations on investment opportunities.

Our network of branches in cities all over Pakistan including Karachi, Lahore, Islamabad, Faisalabad and Sialkot enable us to deliver



accessibility and personalized services to our customers wherever they may be.

IGI Securities has its own online-trading platform, 'I-Trade', that provides both application and web-based trading to customers enabling them to trade conveniently anytime, anywhere with access to analytical tools, news updates, stock alert service and the option of broker assisted trade.

IGI Securities is involved in continuous innovation to deliver services that best satisfy customer needs.



IGI Funds Limited

Smart Investment – when you need it most.

IGI Funds Limited, the asset management arm of the IGI Financial Services and Packages Group is licensed by the Securities and Exchange Commission of Pakistan to provide Asset Management and Investment Advisory Services under NBFC Rules, 2003.

As an asset management company, IGI Funds Limited can launch and manage closed and open-end investment schemes and mutual funds in various asset classes including



fixed income, equities and Islamic financial products.

The business objective of the company is to provide professional investment solutions for retirement planning and portfolio management for its retail and institutional clients.

IGI Funds also provides fast and reliable access to customers through an online-database system. Customers can log into their accounts online and track the developments of their investments on a daily basis.



IGI Funds launched their first mutual fund with no sales load; IGI Income Fund (IGIIF) to provide investors with a liquid portfolio while offering consistent returns to customers.

The goal of IGI Funds is to provide customers with an investment portfolio that delivers maximum returns within their risk threshold.



IGI INSURANCE LIMITED**Registered & Head Office**

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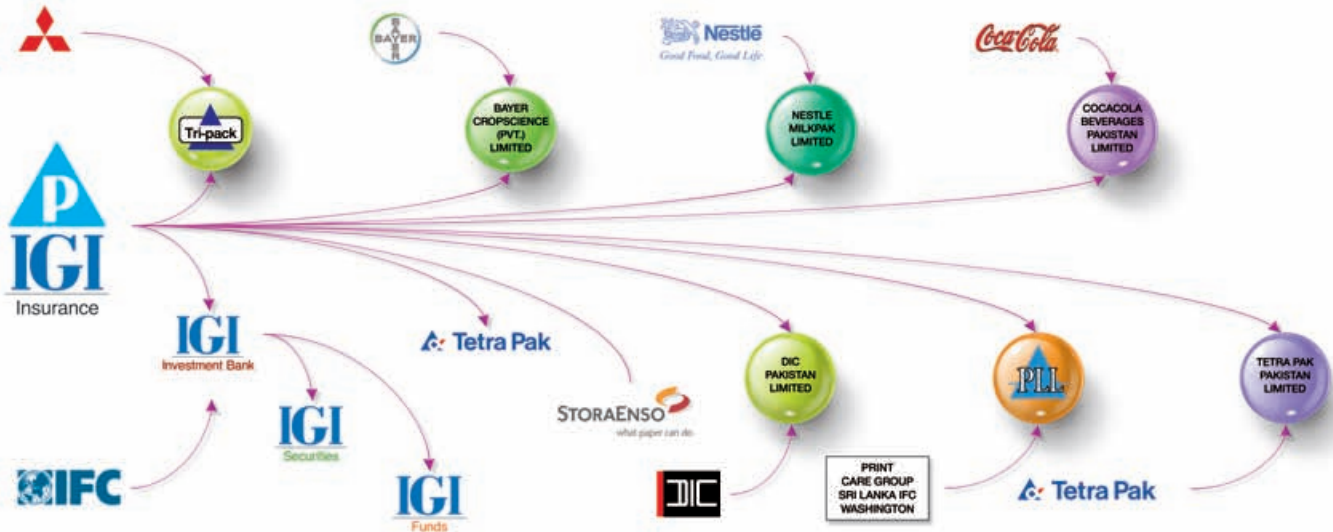
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Packages Group and Associated Companies



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